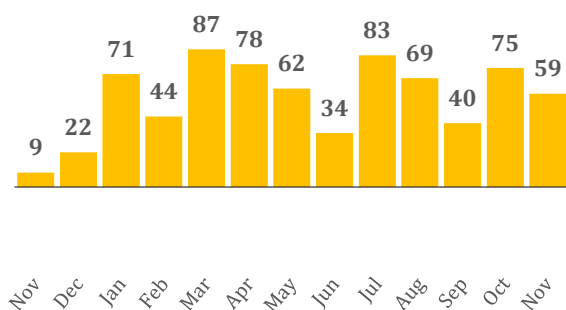
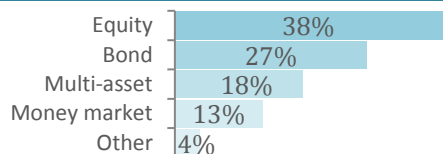


**UCITS Net Sales**



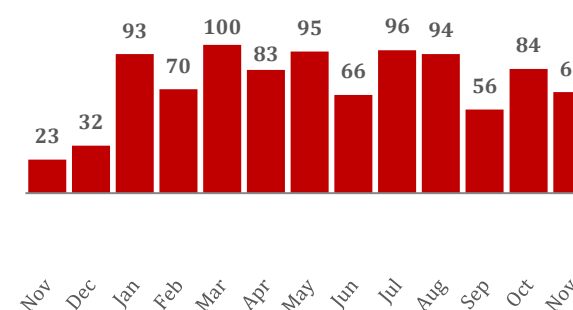
**Share of Net Assets by UCITS Type**



**Net Sales in 2017**

UCITS	November	October	YTD
Equity	25.3	12.1	140.8
Bond	27.6	26.3	294.3
Multi-asset	18.4	15.5	162.8
Money Market	-0.8	18.7	89.9
Other	-11.4	2.6	15.9
<b>Total</b>	<b>59.0</b>	<b>75.2</b>	<b>703.7</b>
AIF	November	October	YTD
Equity	-1.2	2.2	11.1
Bond	-1.3	-5.9	11.6
Multi-asset	2.3	-1.0	34.1
Money Market	-0.4	-0.8	-3.8
Real Estate	0.0	2.6	22.2
Other	10.1	11.2	126.5
<b>Total</b>	<b>9.4</b>	<b>8.3</b>	<b>201.6</b>
<b>Grand Total</b>	<b>68.5</b>	<b>83.5</b>	<b>905.3</b>

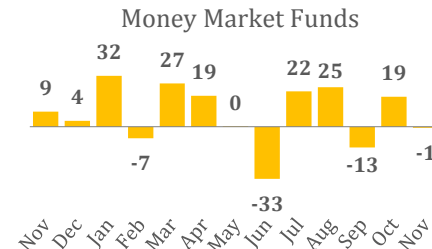
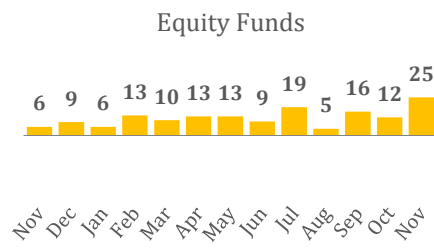
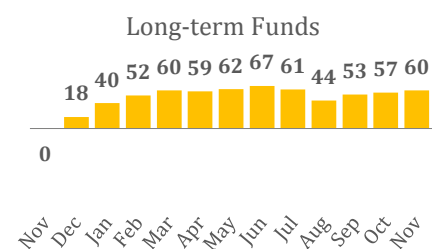
**Net Sales of UCITS & AIF**



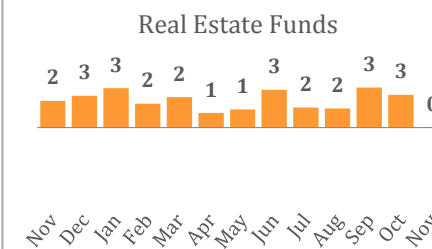
**Net Assets**

Category	November	%Δ <sup>(2)</sup>	End 2016
UCITS	9,716	0.04%	8,674
AIF	5,944	-0.1%	5,516
<b>Total</b>	<b>15,660</b>	<b>-0.01%</b>	<b>14,190</b>

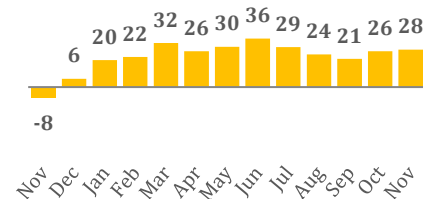
**Net Sales of UCITS**



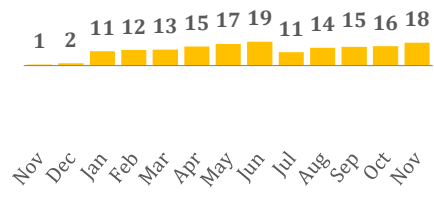
**Net Sales of AIF**



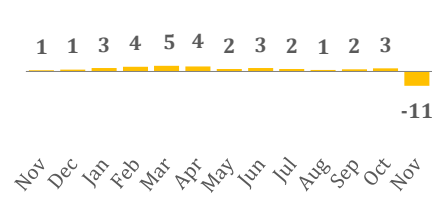
**Bond Funds**



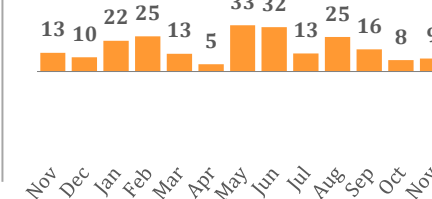
**Multi-asset Funds**



**Other Funds**



**All AIF**



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. Figures for November include net assets of UK-domiciled funds at end October 2017 and exclude net sales of UK funds due to unavailability of data on UK-domiciled funds in November. (2) Percentage change compares net assets at end November 2017 and end October 2017.